

FORM A: BID
(See B7)

1. Contract Title SUPPLY AND DELIVERY OF A VOICEXML PLATFORM

2. Bidder

Name of Bidder

Street

City

Province

Postal Code

Facsimile Number

(Mailing address if different)

Street or P.O. Box

City

Province

Postal Code

The Bidder is:

(Choose one)

a sole proprietor

a partnership

a corporation

carrying on business under the above name.

3. Contact Person

The Bidder hereby authorizes the following contact person to represent the Bidder for purposes of the Bid.

Contact Person

Title

Telephone Number

Facsimile Number

4. Definitions

All capitalized terms used in the Contract shall have the meanings ascribed to them in the General Conditions and D3.

5. Offer

The Bidder hereby offers to perform the Work in accordance with the Contract for the price(s), in Canadian funds, set out on Form B: Bid Solution Description and Prices, appended hereto.

6. Commencement of the Work

The Bidder agrees that no Work shall commence until he is in receipt of a Purchase Order authorizing the commencement of the Work.

7. Contract

The Bidder agrees that the Bid Opportunity in its entirety shall be deemed to be incorporated in and to form a part of this offer notwithstanding that not all parts thereof are necessarily attached to or accompany this Bid Submission.

8. Addenda

The Bidder certifies that the following addenda have been received and agrees that they shall be deemed to form a part of the Contract:

No.	Dated
_____	_____
_____	_____
_____	_____

9. Time

This offer shall be open for acceptance, binding and irrevocable for a period of 90 (ninety) Calendar Days following the Submission Deadline.

10. Signatures

In witness whereof the Bidder or the Bidder's authorized official or officials have signed this

_____ day of _____, 20_____.

Signature of Bidder or
Bidder's Authorized Official or Officials

(Print here name and official capacity of individual whose signature appears above)

(Print here name and official capacity of individual whose signature appears above)

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4. Intel/AMD server software requirements							
4.1. Operating system requirement							
	Operating System	Version/Release	Recommended (Yes/No)				
(a)							
(b)							
(c)							
4.2. Middleware prerequisite software							
*(1) The cost of Winnipeg Transit acquiring this item independent of the Bidder will be added to the Total Bid Cost for the purpose of Bid Evaluation.							
Product	Manufacturer	Release	Bidder will supply?				
(a)			<input type="checkbox"/> No? *(1)	<input type="checkbox"/> Yes?			
				Unit Price	Quantity	Bid Amount	Annual Unit Maintenance Cost
(b)			<input type="checkbox"/> No? *(1)	<input type="checkbox"/> Yes?			
				Unit Price	Quantity	Bid Amount	Annual Unit Maintenance Cost
(c)			<input type="checkbox"/> No? *(1)	<input type="checkbox"/> Yes?			
				Unit Price	Quantity	Bid Amount	Annual Unit Maintenance Cost
(d)			<input type="checkbox"/> No? *(1)	<input type="checkbox"/> Yes?			
				Unit Price	Quantity	Bid Amount	Annual Unit Maintenance Cost
				Total: 4.2(a) through 4.2(d)			
↓ 5. IVR Telephone Infrastructure							

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Telephone System Interface

5. IVR Telephone Infrastructure

Bidders shall indicate the specifications for the telephone infrastructure that is required by Winnipeg Transit if the Bidder proposes requirements that deviate from the existing analog telephone trunks. Bidders shall indicate the specifications for the incoming telephone infrastructure upon which the Bid Solution is based.

Bidders are advised not to include the expansion of the telephone infrastructure from the current quantity of sixty three (63) trunks to one hundred (100) trunks in the Bid Solution and the Bid Price. The expansion in the number of trunks is common to all Bid Solutions and will not be part of the evaluation.

5.1. Recommended interface upon which Bid Solution is based:

<input type="checkbox"/> SIP	<input type="checkbox"/> Digital	<input type="checkbox"/> Analog	<input type="checkbox"/> Other
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5.2. Detailed description of recommended interface upon which Bid is based:

If additional space is required for this response, separate page(s) may be attached to Form B: Bid Solution Description and Prices Extended Descriptions referencing "Item: 5.2"

5.3. Modifications are required to the existing Telephone Infrastructure to enable the Bid Solution?

<input type="checkbox"/> No	<input type="checkbox"/> Yes					
	(a) The Bidder can provide the required modifications?					
	<input type="checkbox"/> No	<input type="checkbox"/> Yes				
	<i>The cost of Winnipeg Transit acquiring this item independent of the Bidder will be added to the Total Bid Cost for the purpose of Bid Evaluation.</i>	Item	Unit Price	Quantity	Bid Amount	Annual Unit Maintenance Cost
		Total: 5.3(a)				

↓ 6. PSTN Telephone Interface Hardware Requirement

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6. PSTN Telephone Interface Hardware Requirement

Bidders shall provide the specifications for any additional telephone interface hardware that is required by Winnipeg Transit to implement the Bid Solution and indicate whether the described hardware is included in the Bid Price.

Any interfaces to the telephone infrastructure required by the Bid Solution shall take a capacity of one hundred (100) trunks/lines/sessions into account.

6.1. Interface is included in the Bid solution at no separate cost?

Yes No

6.2. External telephone gateway required?

No Yes

(a) Gateway Specification

(i) Manufacturer	
(ii) Model number	
(iii) Quantity required	

(iv) Description (Specification shall include consideration for total platform availability)

If additional space is required for this response, separate page(s) may be attached to Form B: Bid Solution Description and Prices Extended Descriptions referencing "Item: 6.2(a)(iv)"

(b) Bidder can supply?

No Yes

The cost of Winnipeg Transit acquiring this item independent of the Bidder will be added to the Total Bid Cost for the purpose of Bid Evaluation..

Maintenance and support?

Bidders shall describe support for the Gateway equipment including: warranty, replacement and service terms.

If additional space is required for this response, separate page(s) may be attached to Form B: Bid Solution Description and Prices Extended Descriptions referencing "Item: 6.2(b)"

Item	Unit Price	Quantity	Bid Amount	Annual Unit Maintenance Cost
Total: 6.2(a)				

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<i>(Interface is included in the Bid solution at no separate cost=Yes)</i>	6.3. Interface boards required?			
	<input type="checkbox"/> No		<input type="checkbox"/> Yes	
	(a) Board Specification			
	(i) Manufacturer			
	(ii) Model number			
	(iii) Bus Type			
	(iv) Ports per Board			
	(v) Quantity required			
	(vi) Description <i>(Specification shall include consideration for total platform availability)</i>			
	<i>If additional space is required for this response, separate page(s) may be attached to Form B: Bid Solution Description and Prices Extended Descriptions referencing "Item: 6.3(a)(vi)"</i>			
(b) Bidder can supply?				
<input type="checkbox"/> No		<input type="checkbox"/> Yes		
<i>The cost of Winnipeg Transit acquiring this item independent of the Bidder will be added to the Total Bid Cost for the purpose of Bid Evaluation.</i>		Maintenance and support?		
		<i>Bidders shall describe support for the interface equipment including; warranty, replacement and service terms.</i>		
		<i>If additional space is required for this response, separate page(s) may be attached to Form B: Bid Solution Description and Prices Extended Descriptions referencing "Item: 6.3(b)"</i>		
		Item	Unit Price	Quantity
		Bid Amount	Annual Unit Maintenance Cost	
		Total: 6.3(a)		

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7. Combined/Shared IVR Telephone Capacity					
7.1. Will the Bid Solution enable the sharing of the incoming telephone infrastructure between the two target applications as described in PART E - SPECIFICATIONS: Section E1.2 "Current Interactive Voice Response (IVR) Applications"?					
<input type="checkbox"/> No <i>The cost of Winnipeg Transit acquiring the additional capacity to compensate for not sharing incoming line capacity will be added to the Total Bid Cost for the purpose of Bid Evaluation</i>	<input type="checkbox"/> Yes				
	(a) Description as to how the Bid Solution will enable line sharing				
	<i>If additional space is required for this response, separate page(s) may be attached to Form B: Bid Solution Description and Prices Extended Descriptions referencing "Item: 7.1(a)"</i>				
	(b) The cost of enabling the sharing of incoming telephone lines is included in the Bid Solution?				
<input type="checkbox"/> Yes	<input type="checkbox"/> No				
	Item	Unit Price	Quantity	Bid Amount	Annual Unit Maintenance Cost
		Total: 7.1(b)			

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8. Transit IVR Telephone Numbers (Public Awareness)						
8.1. The Bid Solution will enable Transit to retain the two telephone numbers currently used for IVR systems access?						
<input type="checkbox"/> No <i>The total cost of Winnipeg Transit changing the existing IVR telephone numbers will be added to the Total Bid Cost for the purpose of Bid Evaluation.</i>	<input type="checkbox"/> Yes					
(a) Description as to how the Bid Solution will enable existing IVR telephone number to be retained						
<i>If additional space is required for this response, separate page(s) may be attached to Form B: Bid Solution Description and Prices Extended Descriptions referencing "Item: 8.1(a)"</i>						
(b) The cost of the work items required to enable the sharing of incoming telephone lines is included in VoiceXML Platform Bid Price?						
<input type="checkbox"/> Yes		<input type="checkbox"/> No				
		Item	Unit Price	Quantity	Bid Amount	Annual Unit Maintenance Cost
		Total: 8.1(b)				

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9. Outgoing Call Placement	
9.1. The Bid Solution will enable Transit to place outgoing calls initiated via program control in order to leave VoiceXML based messages?	
<input type="checkbox"/> No	<input type="checkbox"/> Yes
	(a) Description as to how outgoing calls are supported and initiated from an application (web and operating system process) using the Bid Solution
	<i>If additional space is required for this response, separate page(s) may be attached to Form B: Bid Solution Description and Prices Extended Descriptions referencing "Item: 9.1(a)"</i>
<i>Bid Solution does not meet mandatory requirement.</i>	↓ 10. Speech Synthesis (TTS) Facility

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Speech Processing							
10. Speech Synthesis (TTS) Facility							
10.1. The Bid Solution includes facilities to enable TTS function							
<input type="checkbox"/> Yes						<input type="checkbox"/> No	
(a) TTS Options available for Bid Solution							
<input type="checkbox"/> Included Natively in Bidder's Solution?		<input type="checkbox"/> Third Party Plug-In Solution using the MRCP Protocol		<input type="checkbox"/> Third Party Plug-In Solution using another Protocol			
Recommended? <i>If multiple TTS options are available.</i>		Recommended? <i>If multiple TTS options are available.</i>		Recommended? <i>If multiple TTS options are available.</i>			
<input type="checkbox"/> Yes		<input type="checkbox"/> No		<input type="checkbox"/> Yes		<input type="checkbox"/> No	
↓ 10.2 Native TTS		↑ <i>At least one TTS option needs to be recommended</i>		↓ 10.3 Recommended External TTS Engine Description		↑ <i>At least one TTS option needs to be recommended</i>	
				↓ 10.3 Recommended External TTS Engine Description		↑ <i>At least one TTS option needs to be recommended</i>	
<i>Bid Solution does not meet mandatory requirement.</i>							

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10.2. Native TTS Engine Description

Bidders shall provide a full description of the native TTS functionality included in the Bid Solution

If additional space is required for this response, separate page(s) may be attached to Form B: Bid Solution Description and Prices Extended Descriptions referencing "Item: 10.2"

(a) TTS Feature Compliance:

The native TTS Engine complies with all the specifications detailed in PART E - SPECIFICATIONS: Section: E2.3.4.

Yes

No

Bid Solution does not meet mandatory requirement.

(b) Language Independent TTS Components and Licenses

The cost of the native TTS language components and licenses is included in the VoiceXML Platform Bid Solution?

Yes

No

Bidders shall include the quantities in this item that are required to achieve the performance and support the telephone Interface described in the Bid Solution. If licenses are applicable to capacity related entities such as concurrent session, port or trunk, the quantities shall reflect the appropriate capacity being bid.

Item	Unit Price	UOM	Quantity	Bid Amount	Annual Unit Maintenance Cost
Total: 10.2(b)					

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(c) Language Options							
(i) English US/Canadian?							
<input type="checkbox"/> No	<input type="checkbox"/> Yes						
	Recommended Voice Personality Name?		Dialect?		Frequency?		
	<i>If other optional voice personalities are available, Bidders shall include a list of these as an attachment to Form B: Bid Solution Description and Prices – Addenda referencing: “Item 10.2(c)(i)” If the price of other personalities varies from that of the recommended voice, Bidders shall indicate this in the attachment.</i>						
	The cost of the native TTS English language voice is included in the VoiceXML Platform Bid Solution?						
<i>Bid Solution does not meet mandatory requirement.</i>	<input type="checkbox"/> Yes	<input type="checkbox"/> No					
		Item	Unit Price	UOM	Quantity	Bid Amount	Annual Unit Maintenance Cost
		Total: 10.2(c)(i)					
(ii) Canadian French?							
<input type="checkbox"/> No	<input type="checkbox"/> Yes						
	Recommended Voice Personality Name?		Dialect?		Frequency?		
	<i>If other optional voice personalities are available, Bidders shall include a list of these as an attachment to Form B: Bid Solution Description and Prices – Addenda referencing: “Item 10.3(c)(ii)” If the price of other personalities varies from that of the recommended voice, Bidders shall indicate this in the attachment.</i>						
	The cost of the native TTS Canadian French language voice is included in the VoiceXML Platform Bid Solution?						
<i>Bid Solution does not meet mandatory requirement.</i>	<input type="checkbox"/> Yes	<input type="checkbox"/> No					
		Item	Unit Price	UOM	Quantity	Bid Amount	Annual Maintenance Cost
		Total: 10.2(c)(ii)					
↓ 11 Automated Speech Recognition (ASR) Facility							

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(c) Language Options							
(i) English US/Canadian?							
<input type="checkbox"/> No	<input type="checkbox"/> Yes						
	Voice Personality Name?		Dialect?		Frequency?		
	<i>If other optional voice personalities are available, Bidders shall include a list of these as an attachment to Form B: Bid Solution Description and Prices – Addenda referencing: “Item 10.3(c)(i)” If the price of other personalities varies from that of the recommended voice, Bidders shall indicate this in the attachment.</i>						
	Bidder can supply the recommended external TTS language product?						
<i>Bid Solution does not meet mandatory requirement.</i>	<input type="checkbox"/> No		<input type="checkbox"/> Yes				
	<i>The cost of Winnipeg Transit acquiring this item independent of the Bidder will be added to the Total Bid Cost for the purpose of Bid Evaluation.</i>		Item	Unit Price	Quantity	Extended Price	Annual Maintenance Cost per Unit
			Total: 10.3(c)(i)				
(ii) Canadian French?							
<input type="checkbox"/> No	<input type="checkbox"/> Yes						
	Voice Personality Name?		Dialect?		Frequency?		
	<i>If other optional voice personalities are available, Bidders shall include a list of these as an attachment to Form B: Bid Solution Description and Prices – Addenda referencing: “Item 10.3(c)(ii)” If the price of other personalities varies from that of the recommended voice, Bidders shall indicate this in the attachment.</i>						
	Bidder can supply this external TTS language product?						
<i>Bid Solution does not meet mandatory requirement.</i>	<input type="checkbox"/> No		<input type="checkbox"/> Yes				
	<i>The cost of Winnipeg Transit acquiring this item independent of the Bidder will be added to the Total Bid Cost for the purpose of Bid Evaluation.</i>		Item	Unit Price	Quantity	Extended Price	Annual Maintenance Cost per Unit
			Total: 10.3(c)(ii)				
↓ 11 Automated Speech Recognition (ASR) Facility							

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11. Automated Speech Recognition (ASR) Facility						
11.1. The Bid Solution includes facilities to enable ASR function						
<input type="checkbox"/> Yes					<input type="checkbox"/> No	
(a) ASR Options available for Bid Solution						
<input type="checkbox"/> Included Natively in Bidder's Solution		<input type="checkbox"/> Third Party Plug-In Solution using the MRCP Protocol		<input type="checkbox"/> Third Party Plug-In Solution using another Protocol		
Recommended? <i>If multiple ASR options are available.</i>		Recommended? <i>If multiple ASR options are available.</i>		Recommended? <i>If multiple ASR options are available.</i>		
<input type="checkbox"/> Yes	<input type="checkbox"/> No	<input type="checkbox"/> Yes	<input type="checkbox"/> No	<input type="checkbox"/> Yes	<input type="checkbox"/> No	
↓ 11.2 Native ASR Engine Description	↑ <i>At least one ASR option needs to be recommended</i>	↓ 11.3 Recommended External ASR Engine Description	↑ <i>At least one ASR option needs to be recommended</i>	↓ 11.3 Recommended External ASR Engine Description	↑ <i>At least one ASR option needs to be recommended</i>	<i>Bid Solution does not meet mandatory requirement.</i>

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11.2. Native ASR Engine Description						
<i>Bidders shall provide a full description of the native ASR functionality included in the Bid Solution</i>						
<i>If additional space is required for this response, separate page(s) may be attached to Form B: Bid Solution Description and Prices Extended Descriptions referencing "Item: 11.2"</i>						
(a) ASR Feature Compliance:						
The native ASR Engine complies with all the specifications detailed in PART E - SPECIFICATIONS: Section: E2.3.5.						
<input type="checkbox"/> Yes					<input type="checkbox"/> No	
					<i>Bid Solution does not meet mandatory requirement.</i>	
(b) Language Independent ASR Components and Licenses						
The cost of the native ASR language components and licenses is included in the VoiceXML Platform Bid Solution?						
<input type="checkbox"/> Yes		<input type="checkbox"/> No				
		<i>Bidders shall include the quantities in this item that are required to achieve the performance and support the Telephone Interface described in the Bid Solution. If licenses are applicable to capacity related entities such as concurrent session, port or trunk, the quantities shall reflect the appropriate capacity being bid.</i>				
		Item	Unit Price	UOM	Quantity	Bid Amount
						Annual Unit Maintenance Cost
		Total: 11.2(b)				

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(c) Language Options																																																
(i) English US/Canadian?																																																
<input type="checkbox"/> No	<input type="checkbox"/> Yes																																															
The cost of the native ASR English language recognition is included in the VoiceXML Platform Bid Solution? <i>The quantities listed in this item shall represent the quantity required to achieve the Performance and support the Telephone Interface described in the Bid Solution</i>																																																
<input type="checkbox"/> Yes <input type="checkbox"/> No																																																
<table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="width: 45%;">Item</th> <th style="width: 10%;">Unit Price</th> <th style="width: 10%;">UOM</th> <th style="width: 10%;">Quantity</th> <th style="width: 10%;">Bid Amount</th> <th style="width: 15%;">Annual Unit Maintenance Cost</th> </tr> </thead> <tbody> <tr><td> </td><td> </td><td> </td><td> </td><td> </td><td> </td></tr> <tr> <td colspan="4" style="text-align: right;">Total: 11.2(c)(i)</td> <td> </td> <td> </td> </tr> </tbody> </table>							Item	Unit Price	UOM	Quantity	Bid Amount	Annual Unit Maintenance Cost																															Total: 11.2(c)(i)					
Item	Unit Price	UOM	Quantity	Bid Amount	Annual Unit Maintenance Cost																																											
Total: 11.2(c)(i)																																																
<i>Bid Solution does not meet mandatory requirement.</i>																																																
(ii) Canadian French?																																																
<input type="checkbox"/> No	<input type="checkbox"/> Yes																																															
The cost of the native ASR Canadian French language recognition is included in the VoiceXML Platform Bid Solution? <i>The quantities listed in this item shall represent the quantity required to achieve the Performance and support the Telephone Interface described in the Bid Solution</i>																																																
<input type="checkbox"/> Yes <input type="checkbox"/> No																																																
<table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="width: 45%;">Item</th> <th style="width: 10%;">Unit Price</th> <th style="width: 10%;">UOM</th> <th style="width: 10%;">Quantity</th> <th style="width: 10%;">Bid Amount</th> <th style="width: 15%;">Annual Unit Maintenance Cost</th> </tr> </thead> <tbody> <tr><td> </td><td> </td><td> </td><td> </td><td> </td><td> </td></tr> <tr> <td colspan="4" style="text-align: right;">Total: 11.2(c)(ii)</td> <td> </td> <td> </td> </tr> </tbody> </table>							Item	Unit Price	UOM	Quantity	Bid Amount	Annual Unit Maintenance Cost																															Total: 11.2(c)(ii)					
Item	Unit Price	UOM	Quantity	Bid Amount	Annual Unit Maintenance Cost																																											
Total: 11.2(c)(ii)																																																
<i>Bid Solution does not meet mandatory requirement.</i>																																																
↓ 12. VoiceXML Interpreter																																																

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11.3. Recommended External ASR Engine Description

Bidders shall provide a full description of the recommended external ASR functionality included in the Bid Solution

If additional space is required for this response, separate page(s) may be attached to Form B: Bid Solution Description and Prices Extended Descriptions referencing "Item: 11.3"

(a) ASR Feature Compliance:

The recommended external ASR Engine complies with all the specifications detailed in PART E - SPECIFICATIONS: Section: E2.3.5.

Yes

No

Bid Solution does not meet mandatory requirement.

(b) Language Independent ASR Components and Licenses

(i) The cost of the native ASR language components and licenses is included in the VoiceXML Platform Bid Solution?

Yes

No

Bidders shall include the quantities in this item that are required to achieve the performance and support the Telephone Interface described in the Bid Solution. If licenses are applicable to capacity related entities such as concurrent session, port or trunk, the quantities shall reflect the appropriate capacity being bid.

Item	Unit Price	UOM	Quantity	Bid Amount	Annual Unit Maintenance Cost
Total: 11.3(b)					

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(c) Language Options							
(i) English US/Canadian?							
<input type="checkbox"/> No	<input type="checkbox"/> Yes						
	Bidder can supply the external English US/Canadian ASR language recognition product? <i>The quantities listed in this item shall represent the quantity required to achieve the performance and support the Telephone Interface described in the Bid Solution</i>						
	<input type="checkbox"/> No	<input type="checkbox"/> Yes					
	Item		Unit Price	UOM	Quantity	Bid Amount	Annual Unit Maintenance Cost
<i>Bid Solution does not meet mandatory requirement.</i>		Total: 11.3(c)(i)					
(ii) Canadian French?							
<input type="checkbox"/> No	<input type="checkbox"/> Yes						
	Bidder can supply the external English US/Canadian ASR language recognition product? <i>The quantities listed in this item shall represent the quantity required to achieve the performance and support the Telephone Interface described in the Bid Solution</i>						
	<input type="checkbox"/> No	<input type="checkbox"/> Yes					
	Item		Unit Price	UOM	Quantity	Bid Amount	Annual Unit Maintenance Cost
<i>Bid Solution does not meet mandatory requirement.</i>		Total: 11.3(c)(ii)					
↓ 12. VoiceXML Interpreter							

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VoiceXML Interpreter			
12. VoiceXML Interpreter Platform Specifications			
12.1. VoiceXML Interpreter Features			
(a) Interpreter is VoiceXML 2.0 certified			
<input type="checkbox"/> No	<input type="checkbox"/> Yes		
<i>Bid Solution does not meet mandatory requirement.</i>	<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 30%; padding: 5px;">Certification Date</td> <td style="width: 70%;"></td> </tr> </table>	Certification Date	
Certification Date			
(b) Interpreter is VoiceXML 2.1 compliant or contains VoiceXML 2.1 extensions <i>The Bidder shall describe any extensions beyond the VoiceXML 2.0 standard that Winnipeg Transit would be required to utilise in order to implement the required target applications on the platform defined by the Bid Solution.</i>			
<i>If additional space is required for this response, separate page(s) may be attached to Form B: Bid Solution Description and Prices Extended Descriptions referencing "Item: 12.1(b)"</i>			
(c) Proprietary Extensions or Deviations <i>The Bidder shall describe any proprietary extensions beyond VoiceXML 2.x that Winnipeg Transit would be required to utilise in order to implement the required target applications on the platform defined by the Bid Solution.</i>			
<i>If additional space is required for this response, separate page(s) may be attached to Form B: Bid Solution Description and Prices Extended Descriptions referencing "Item: 12.1(c)"</i>			

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13. Other Platform Features	
13.1. CCXML Support?	
<input type="checkbox"/> No	<input type="checkbox"/> Yes
(a) Description of CCXML functionality included in the platform that is included in the Bid Solution	
<i>If additional space is required for this response, separate page(s) may be attached to Form B: Bid Solution Description and Prices Extended Descriptions referencing "Item: 13.1(a)"</i>	
13.2. Supports Barge-In?	
<input type="checkbox"/> No	<input type="checkbox"/> Yes
Simultaneous speech and DTMF grammar?	
<input type="checkbox"/> No	<input type="checkbox"/> Yes
<i>Bid Solution does not meet mandatory requirement.</i>	
13.3. Other features of the Platform not identified above	
<i>If additional space is required for this response, separate page(s) may be attached to Form B: Bid Solution Description and Prices Extended Descriptions referencing "Item: 13.3"</i>	

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14. VoiceXML Platform Cost					
<i>Bidders proposing a VoiceXML Appliance shall include all applicable costs in this section.</i>					
14.1. Base License Cost					
<i>Bidders shall include the costs of acquiring the required licenses for the VoiceXML platform that are <u>not related to capacity</u> as represented by the number of concurrent sessions, ports, lines or trunks.</i>					
(a) License Costs independent of the number of server/hardware or appliance platforms					
	Licensed Item	One Time Acquisition Cost			Maintenance Cost per Annum
	Total: 14.1(a)				
(b) License Costs related to the number of server/hardware or appliance platforms					
<i>The quantities listed in this section shall represent the quantity required to achieve the Performance and Telephone Interface described in the Bid Solution.</i>					
	Licensed Item	One Time Acquisition Unit Cost	Qty Bid	Extended One Time Acquisition Cost	Annual Maintenance Cost per Unit
	Total: 14.1(b)				
14.2. Capacity Based License Costs					
<i>Bidders shall include one time costs of acquiring the required licenses for the VoiceXML platform that are <u>required to provide the capacity</u> as represented by the number of concurrent sessions, ports, lines or trunks.</i>					
Bidders are advised that Bid Solution should accommodate a capacity of one hundred (100)telephone lines/concurrent sessions.					
(a) License Costs related capacity units e.g.: Port, Concurrent Session, Line/Trunk					
	Licensed Item	One Time Acquisition Unit Cost	Qty Bid	Extended One Time Acquisition Cost	Annual Maintenance Cost per Unit
	Total: 14.2(a)				
15. Performance					

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Performance													
15. Performance													
Bidders are advised that all responses related to performance must take a capacity of one hundred (100) lines/concurrent sessions into account.													
15.1. VoiceXML Interpreter													
(a) The platform included in the Bid Solution meets the performance criteria defined in Section: E2.4													
<input type="checkbox"/> No	<input type="checkbox"/> Yes <i>In completing the following quantitative responses, Bidders shall assume that the solution is not constrained by any other components; i.e.: if all the other components of the solution can meet the specified performance criteria, what is the capacity of the VoiceXML Interpreter components?</i>												
	<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 10%; padding: 2px;">(i)</td> <td style="padding: 2px;">No. of concurrent telephone sessions (ports/trunks) upon which the following performance data is based?</td> <td style="width: 10%;"></td> </tr> <tr> <td style="padding: 2px;">(ii)</td> <td style="padding: 2px;">Maximum possible calls per 24 hour period</td> <td></td> </tr> <tr> <td style="padding: 2px;">(iii)</td> <td style="padding: 2px;">Maximum peak period calls per hour</td> <td></td> </tr> <tr> <td style="padding: 2px;">(iv)</td> <td style="padding: 2px;">Maximum concurrent calls</td> <td></td> </tr> </table>	(i)	No. of concurrent telephone sessions (ports/trunks) upon which the following performance data is based?		(ii)	Maximum possible calls per 24 hour period		(iii)	Maximum peak period calls per hour		(iv)	Maximum concurrent calls	
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(iii)	Maximum peak period calls per hour												
(iv)	Maximum concurrent calls												
<i>Bid Solution does not meet mandatory requirement.</i>	<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 10%; padding: 2px;">(iii)</td> <td style="padding: 2px;">Maximum peak period calls per hour</td> <td style="width: 10%;"></td> </tr> <tr> <td style="padding: 2px;">(iv)</td> <td style="padding: 2px;">Maximum concurrent calls</td> <td></td> </tr> </table>	(iii)	Maximum peak period calls per hour		(iv)	Maximum concurrent calls							
(iii)	Maximum peak period calls per hour												
(iv)	Maximum concurrent calls												
(b) Is peak performance in this Bid Solution constrained by the VoiceXML Interpreter function?													
<input type="checkbox"/> No	<input type="checkbox"/> Yes												
(c) Bidders may provide explanatory information related to VoiceXML Interpreter Performance below													
<i>If additional space is required for this response, separate page(s) may be attached to Form B: Bid Solution Description and Prices Extended Descriptions referencing "Item: 15.1(c)"</i>													

Template Version: G320060614

15.2. Speech Synthesis Performance	
(a) The TTS functions included in the Bid Solution meet the performance criteria defined in Section: E2.4	
<input type="checkbox"/> No	<input type="checkbox"/> Yes <i>In completing the following quantitative responses, Bidders shall assume that the solution is not constrained by any other components; i.e.: if all the other components of the solution can meet the specified performance criteria, what is the capacity of the TTS components?</i>
	(i) No. of concurrent telephone sessions (ports/trunks) upon which the following performance data is based?
	(ii) Maximum possible calls per 24 hour period
	(iii) Maximum peak period calls per hour
<i>Bid Solution does not meet mandatory requirement.</i>	(iv) Maximum concurrent calls
(b) Is peak performance in this Bid Solution constrained by the TTS function?	
<input type="checkbox"/> No	<input type="checkbox"/> Yes
(c) Bidders may provide explanatory information related to Speech Synthesis Performance below	
<i>If additional space is required for this response, separate page(s) may be attached to Form B: Bid Solution Description and Prices Extended Descriptions referencing "Item: 15.2(c)"</i>	

Template Version: G320060614

15.3. Automated Speech Recognition Performance		
(a) The ASR functions included in the Bid Solution meet the performance criteria defined in Section: E2.4		
<input type="checkbox"/> No	<input type="checkbox"/> Yes <i>In completing the following quantitative responses, Bidders shall assume that the solution is not constrained by any other components; i.e.: if all the other components of the solution can meet the specified performance criteria, what is the capacity of the ASR components?</i>	
	(i) No. of concurrent telephone sessions (ports/trunks) upon which the following performance data is based?	
	(ii) Maximum possible calls per 24 hour period	
<i>Bid Solution does not meet mandatory requirement.</i>	(iii) Maximum peak period calls per hour	
	(iv) Maximum concurrent calls	
(b) Is peak performance in this Bid Solution constrained by the ASR function?		
<input type="checkbox"/> No	<input type="checkbox"/> Yes	
(c) Bidders may provide explanatory information related to Automated Speech Recognition Performance below		
<i>If additional space is required for this response, separate page(s) may be attached to Form B: Bid Solution Description and Prices Extended Descriptions referencing "Item: 15.3(c)"</i>		
↓ 16. Availability		

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Availability			
16. Availability			
16.1. VoiceXML Interpreter and Speech Synthesis Availability			
(a) The platform included in the Bid Solution meets the availability criteria for VoiceXML and TTS functionality as defined in Section: E2.5.1			
<input type="checkbox"/> No	<input type="checkbox"/> Yes		
	(i) Method by which availability is achieved? See PART E - SPECIFICATIONS: Section E2.5.1(c)		
<i>Bid Solution does not meet mandatory requirement.</i>	Redundant hot-spare	<input type="checkbox"/> No	<input type="checkbox"/> Yes
	Parallel production systems	<input type="checkbox"/> No	<input type="checkbox"/> Yes
	Other	<input type="checkbox"/> No	<input type="checkbox"/> Yes
(b) Description of measures to assure the Bid Solution achieves availability criteria			
<i>If additional space is required for this response, separate page(s) may be attached to Form B: Bid Solution Description and Prices Extended Descriptions referencing "Item: 16.1(b)"</i>			
(c) Bidder confirms that all price and quantity information contained in Form B: for the Bid Solution include all hardware, software and licenses required to achieve the VoiceXML Interpreter and Speech Synthesis Availability defined above.			
<input type="checkbox"/> No	<input type="checkbox"/> Yes		
<i>Bid Solution does not meet mandatory requirement.</i>			

Template Version: G320060614

16.2. Combined full system Availability			
(a) The platform included in the Bid Solution meets the 99.00% availability for 80% capacity criteria for the full systems including VoiceXML, TTS and ASR functionality as defined in Section: E2.5.1			
<input type="checkbox"/> No	<input type="checkbox"/> Yes		
	(i) Method by which availability is achieved? See PART E - SPECIFICATIONS: Section E2.5.1(c)		
<i>Bid Solution does not meet mandatory requirement.</i>	Redundant hot-spare	<input type="checkbox"/> No	<input type="checkbox"/> Yes
	Parallel production systems	<input type="checkbox"/> No	<input type="checkbox"/> Yes
	Other	<input type="checkbox"/> No	<input type="checkbox"/> Yes
(b) Description of measures to assure the Bid Solution achieves availability criteria			
<p><i>If additional space is required for this response, separate page(s) may be attached to Form B: Bid Solution Description and Prices Extended Descriptions referencing "Item: 16.1(b)"</i></p>			
(c) Bidder confirms that all price and quantity information contained in Form B: for the Bid Solution include all hardware, software and licenses required to achieve the VoiceXML Interpreter and Speech Synthesis Availability defined above.			
<input type="checkbox"/> No	<input type="checkbox"/> Yes		
<i>Bid Solution does not meet mandatory requirement.</i>			
<p>↓ 17. Platform Evaluation</p>			

Template Version: G320060614

Evaluation	
17. Platform Evaluation	
<p>17.1. Prior to awarding the Purchase Order, Winnipeg Transit will test the platform described in the Bid Solution using a prototype of the TeleBus schedules IVR application. This test will encompass; VoiceXML, TTS, ASR, Call Management functionality and compatibility.</p> <p>Bidders shall describe the method that will enable Winnipeg Transit to carry out this test.</p>	
(a) Evaluation Test Details	
(i) Method: i.e.: Hosted, Evaluation Software?	
(ii) Duration	
(iii) Evaluation installation and configuration assistance	
(b) Evaluation Test Description <i>Bidders shall include the following specific detail:</i> <i>If an external hosted evaluation is proposed, does the Bidder provide 1-800 dial-in or SIP access?</i> <i>Can call-out functions be tested remotely?</i>	
<p><i>If additional space is required for this response, separate page(s) may be attached to Form B: Bid Solution Description and Prices Extended Descriptions referencing "Item: 17.1(b)"</i></p>	
18. Training	

Template Version: G320060614

Professional Services							
18. Training							
18.1. Does the Bidder provide training services for the products included in the Bid Solution?							
<input type="checkbox"/> No		<input type="checkbox"/> Yes					
(a) Description of the training services							
<i>If additional space is required for this response, separate page(s) may be attached to Form B: Bid Solution Description and Prices Extended Descriptions referencing "Item: 18.1(a)"</i>							
(b) The cost of training is included in the platform prices?							
<input type="checkbox"/> Yes				<input type="checkbox"/> No			
<i>Bidders shall identify and describe the nature and quantify of the training included in other Bid Solution items.</i>				<i>Bidders shall identify the recommended base levels of training services and the associated costs</i>			
<i>If additional space is required for this response, separate page(s) may be attached to Form B: Bid Solution Description and Prices Extended Descriptions referencing "Item: 18.1(b)"</i>				Description of base training level objectives/deliverables			
<i>If additional space is required for this response, separate page(s) may be attached to Form B: Bid Solution Description and Prices Extended Descriptions referencing "Item: 18.1(b)"</i>				<i>If additional space is required for this response, separate page(s) may be attached to Form B: Bid Solution Description and Prices Extended Descriptions referencing "Item: 18.1(b)"</i>			
Item	UOM	Quantity	Item	Unit Price	UOM	Quantity	Bid Amount
Total: 18.1(b)							
(c) In addition to the base training requirement, the Bidder offers these additional training options:							
Item	Purpose/Objective			Unit Price	UOM	Quantity	Bid Amount
	<i>If additional space is required for this response, separate page(s) may be attached to Form B: Bid Solution Description and Prices Extended Descriptions referencing "Item: 18.1(c)"</i>						
Total: 18.1(c)							
<div style="display: flex; align-items: center;"> ↓ 19 Design and Development Services </div>							

Template Version: G320060614

19. Design and Development Services			
19.1. Does the Bidder provide software design and development services for the products included in the Bid Solution?			
<input type="checkbox"/> No	<input type="checkbox"/> Yes		
(a) Description of the software design and development services			
<i>If additional space is required for this response, separate page(s) may be attached to Form B: Bid Solution Description and Prices Extended Descriptions referencing "Item: 19.1(a)"</i>			
(b) Are any software design and development services included in the platform prices?			
<input type="checkbox"/> Yes			<input type="checkbox"/> No
Bidders shall describe and quantify any design and development services included in the Bid Solution			
	UOM	Quantity	
Item			
(c) In addition to included software design and development services, the Bidder offers these additional development related services			
Item	Purpose/Objective	Unit Price	UOM
	<i>If additional space is required for this response, separate page(s) may be attached to Form B: Bid Solution Description and Prices Extended Descriptions referencing "Item: 19.1(c)"</i>		
↓ 20 Installation and Implementation Services			

Template Version: G320060614

20. Installation and Implementation Services							
20.1. Does the Bidder provide installation and implementation services for the products included in the Bid Solution?							
<input type="checkbox"/> No	<input type="checkbox"/> Yes						
(a) Description of the installation and implementation services							
<i>If additional space is required for this response, separate page(s) may be attached to Form B: Bid Solution Description and Prices Extended Descriptions referencing "Item: 20.1(a)"</i>							
(b) The cost of installation and implementation is included in the platform prices?							
<input type="checkbox"/> Yes			<input type="checkbox"/> No				
<i>Bidders shall identify and describe the nature and quantify the training included in other Bid Solution items. If additional space is required for this response, separate page(s) may be attached to Form B: Bid Solution Description and Prices Extended Descriptions referencing "Item: 20.1(b)"</i>			<i>Bidders shall identify the recommended base levels of installation and implementation services and the associated costs</i>				
Description of base installation and implementation level objectives/deliverables							
<i>If additional space is required for this response, separate page(s) may be attached to Form B: Bid Solution Description and Prices Extended Descriptions referencing "Item: 20.1(b)"</i>							
Item	UOM	Quantity	Item	Unit Price	UOM	Quantity	Bid Amount
Total: 20.1(b)							
(c) In addition to any base installation, the Bidder offers these additional installation and implementation services:							
Item	Purpose/Objective					Unit Price	UOM
<i>If additional space is required for this response, separate page(s) may be attached to Form B: Bid Solution Description and Prices Extended Descriptions referencing "Item: 20.1(c)"</i>							

↓ 21 Provision of Advanced Speech Application Consulting Services

Template Version: G320060614

21. Provision of Advanced Speech Application Consulting Services			
21.1. Does the Bidder provide advanced speech application consulting services?			
<input type="checkbox"/> No	<input type="checkbox"/> Yes		
(a) Description of the advanced speech application consulting services?			
<i>If additional space is required for this response, separate page(s) may be attached to Form B: Bid Solution Description and Prices Extended Descriptions referencing "Item: 21.1(a)"</i>			
(b) Are any advanced speech application consulting services included in the platform prices?			
<input type="checkbox"/> Yes Bidders shall describe and quantify the speech services included in the Bid Solution			<input type="checkbox"/> No
Item		UOM	Quantity
(c) In addition to included advanced speech application consulting services, the Bidder offers these speech related application consulting related services			
Item	Purpose/Objective	Unit Price	UOM
<i>If additional space is required for this response, separate page(s) may be attached to Form B: Bid Solution Description and Prices Extended Descriptions referencing "Item: 21.1(c)"</i>			
↓ 22 Additional Goods or Items of Work			

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FORM B: BID SOLUTION DESCRIPTION AND PRICES
ADDITIONAL GOODS OR ITEMS OF WORK
 (See B8)

Additional Required Bid Solution Components							
22. Additional Goods or Items of Work							
<i>Bidders shall identify any additional Goods or Items of Work that are required to implement the Bid Solution that have not been identified in Form B: Bid Solution Description and Prices – Detailed Schedule above. These items shall be identified whether the Bidder is proposing to supply the items or not.</i>							
22.1. Item Description			22.2. Bidder Ability to Supply				
Item No.	Item Description	Unit of Measure		Unit Price	Required Quantity	Extended Price	Annual Main. Cost per Unit
(a)			Bidder can Supply?				
			<input type="checkbox"/> No	<input type="checkbox"/> Yes			
(b)			Bidder can Supply?				
			<input type="checkbox"/> No	<input type="checkbox"/> Yes			
(c)			Bidder can Supply?				
			<input type="checkbox"/> No	<input type="checkbox"/> Yes			
(d)			Bidder can Supply?				
			<input type="checkbox"/> No	<input type="checkbox"/> Yes			
(e)			Bidder can Supply?				
			<input type="checkbox"/> No	<input type="checkbox"/> Yes			
(f)			Bidder can Supply?				
			<input type="checkbox"/> No	<input type="checkbox"/> Yes			
				Total Items: 22.2(a) to 22.2(f)			

FORM B: BID SOLUTION DESCRIPTION AND PRICES
TOTAL BID PRICE SUMMARY
 (See B8)

Core Platform		Optionally Supplied Required Components		
Bidder Supplied Components		Components acquired Independently by the City		
		Components to be acquired from Third Party at discretion of the City		Components always to be acquired from Third Party
Telephone Infrastructure	Modifications to IVR Telephone Infrastructure Bid Price		5.3(a) Modifications to IVR Telephone Infrastructure	
	Item	Bid Price	Cost	
	Total: 5.3(a)		<i>To be determined by Winnipeg Transit</i>	
	Total			
	Shared IVR Telephone Capacity Bid Price		7.1(b) Addition of Line Capacity to compensate for not sharing lines	
	Item	Bid Price	Cost	
	Total: 7.1(b)		<i>To be determined by Winnipeg Transit</i>	
	Total			
	Existing IVR No. Retention Bid Price		8.1(b) Measures required to implement replacement IVR telephone numbers	
	Item	Bid Price	Cost	
	Total: 8.1(b)		<i>To be determined by Winnipeg Transit</i>	
	Total			
	Telephone Interface Hardware Bid Price		6.1 Telephone Interface Hardware	
	Item	Bid Price	Cost	
	Total: 6.2(a)		<i>To be determined by Winnipeg Transit</i>	
	Total: 6.3(a)			
Total				

Core Platform		Optionally Supplied Required Components											
Bidder Supplied Components		Components acquired Independently by the City											
		Components to be acquired from Third Party at discretion of the City	Components always to be acquired from Third Party										
VoiceXML Interpreter	Modular VoiceXML Interpreter Bid Prices OR VoiceXML Appliance Bid Prices												
	<table border="1"> <thead> <tr> <th>Item</th> <th>Bid Price</th> </tr> </thead> <tbody> <tr> <td>Total: 14.1(a)</td> <td></td> </tr> <tr> <td>Total: 14.1(b)</td> <td></td> </tr> <tr> <td>Total: 14.2(a)</td> <td></td> </tr> <tr> <td>Total</td> <td></td> </tr> </tbody> </table>	Item	Bid Price	Total: 14.1(a)		Total: 14.1(b)		Total: 14.2(a)		Total			
	Item	Bid Price											
	Total: 14.1(a)												
	Total: 14.1(b)												
	Total: 14.2(a)												
	Total												
	VoiceXML Interpreter Middleware Bid Price												
	<table border="1"> <thead> <tr> <th>Item</th> <th>Bid Price</th> </tr> </thead> <tbody> <tr> <td>Total: 4.2(a) thru 4.2(d)</td> <td></td> </tr> <tr> <td>Total</td> <td></td> </tr> </tbody> </table>	Item	Bid Price	Total: 4.2(a) thru 4.2(d)		Total							
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Speech Synthesis	<table border="1"> <tr> <td colspan="2">Native Speech Synthesis Software Licenses Bid Price</td> </tr> <tr> <td style="text-align: center;">Item</td> <td style="text-align: center;">Bid Price</td> </tr> <tr> <td style="text-align: center;">Total: 10.2(b)</td> <td></td> </tr> <tr> <td style="text-align: center;">Total: 10.2(c)(i)</td> <td></td> </tr> <tr> <td style="text-align: center;">Total: 10.2(c)(ii)</td> <td></td> </tr> <tr> <td style="text-align: center;">Total</td> <td></td> </tr> </table>		Native Speech Synthesis Software Licenses Bid Price		Item	Bid Price	Total: 10.2(b)		Total: 10.2(c)(i)		Total: 10.2(c)(ii)		Total		<p>OR</p> <table border="1"> <tr> <td colspan="2">10.3 External Speech Synthesis Software Licenses Bid Price</td> </tr> <tr> <td style="text-align: center;">Item</td> <td style="text-align: center;">Bid Price</td> </tr> <tr> <td style="text-align: center;">Total: 10.3(b)</td> <td></td> </tr> <tr> <td style="text-align: center;">Total: 10.3(c)(i)</td> <td></td> </tr> <tr> <td style="text-align: center;">Total: 10.3(c)(ii)</td> <td></td> </tr> <tr> <td style="text-align: center;">Total</td> <td></td> </tr> </table>		10.3 External Speech Synthesis Software Licenses Bid Price		Item	Bid Price	Total: 10.3(b)		Total: 10.3(c)(i)		Total: 10.3(c)(ii)		Total		<table border="1"> <tr> <td colspan="2">10.3 External Speech Synthesis Software Licenses</td> </tr> <tr> <td colspan="2" style="text-align: center;">Cost</td> </tr> <tr> <td colspan="2" style="text-align: center;"><i>To be determined by Winnipeg Transit</i></td> </tr> </table>		10.3 External Speech Synthesis Software Licenses		Cost		<i>To be determined by Winnipeg Transit</i>	
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Advanced Speech Application Consulting Services Bid Price		21.1(c) Advanced Speech Application Consulting Services																	
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22.2 Additional Goods or Items of Work																														
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<i>To be determined by Winnipeg Transit</i>																														
Bid Price Summary	A	Sum of Bid Price Totals For Mandatory Items	B	Sum of Bid Price Totals For Optional Items Bid	C	Sum of Cost for Winnipeg Transit supplied Items																								
					<i>To be determined by Winnipeg Transit</i>																									
	D	Total Bid Price: A + B			E	Sum of Optional Items in B that will not be awarded to Bidder and are included in the Cost of Winnipeg Transit supplied items (C)																								
					<i>To be determined by Winnipeg Transit</i>																									
	Total Bid Evaluation Cost = D + C - E																													
	<i>To be determined by Winnipeg Transit</i>																													

 Name of Bidder

FORM C: BIDDER QUALIFICATION

Bidder Organisational Profile		
1. Organisational Title		
2. Year incorporated		
3. Parent company		
4. Subsidiary submitting Bid Solution		
5. Total number of employees		
6. Office locations		
6.1. No. of Locations		
6.2. Canadian/National Headquarters		
6.3. Location responsible for this project		
6.4. Total number of employees		
7. Products available		
Product Name	Short Description	Installations
8. Description of your strategic plan and industry outlook for your firm		
<p><i>If additional space is required for this response separate page(s) may be attached to Form C: Bidder Qualification Extended Descriptions referencing this Item number:</i></p>		

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Bidder Client References			
9. Client References with Contracts similar to proposed Bid Solution			
9.1. Client Reference			
Year of Contract		Contract Value	
Client			
Client Contact		Contact Telephone	
Description of Contract			
<p><i>If additional space is required for this response separate page(s) may be attached to Form C: Bidder Qualification Extended Descriptions referencing this Item number:</i></p>			

9.2. Client Reference			
Year of Contract		Contract Value	
Client			
Client Contact		Contact Telephone	
Description of Contract			
<p><i>If additional space is required for this response separate page(s) may be attached to Form C: Bidder Qualification Extended Descriptions referencing this Item number:</i></p>			

9.3. Client Reference			
Year of Contract		Contract Value	
Client			
Client Contact		Contact Telephone	
Description of Contract			
<p><i>If additional space is required for this response separate page(s) may be attached to Form C: Bidder Qualification Extended Descriptions referencing this Item number:</i></p>			

FORM N: PRODUCT PROFILE

Bidder Product Profile			
1. Product Title			
2. Current Production Release			
(a) Version/Release No.		(b) Release Date	
3. Next Production Release			
(a) Planned Release Date			
(b) Description of proposed enhancements			
<p><i>If additional space is required for this response separate page(s) may be attached to Form N: Bidder Product Profile Extended Descriptions referencing this Item number.</i></p>			
4. History of Service Packs (Last 2 production releases)			
<p><i>If additional space is required for this response separate page(s) may be attached to Form N: Bidder Product Profile Extended Descriptions referencing this Item number.</i></p>			
5. Product Plans			
(a) Bidders shall provide details as to the product life cycle and proposed strategic direction for the product.			
<p><i>If additional space is required for this response separate page(s) may be attached to Form N: Bidder Product Profile Extended Descriptions referencing this Item number.</i></p>			
(b) Plans for any new replacement product			
<p><i>If additional space is required for this response separate page(s) may be attached to Form N: Bidder Product Profile Extended Descriptions referencing this Item number.</i></p>			
6. Number of employees assigned to product?			
7. Number of Clients utilising current release?			
8. Number of Signed Clients in installation phase?			

Similar Solution Product Installations			
9. Client list with product deployed in a manner similar to proposed Bid Solution			
9.1. Product Reference			
Year of Install		Product Value	
Client			
Client Contact		Contact Telephone	
Description of product solution			
<p><i>If additional space is required for this response separate page(s) may be attached to Form N: Bidder Product Profile Extended Descriptions referencing this Item number.</i></p>			
9.2. Product Reference			
Year of Install		Product Value	
Client			
Client Contact		Contact Telephone	
Description of product solution			
<p><i>If additional space is required for this response separate page(s) may be attached to Form N: Bidder Product Profile Extended Descriptions referencing this Item number.</i></p>			
9.3. Product Reference			
Year of Install		Product Value	
Client			
Client Contact		Contact Telephone	
Description of product solution			
<p><i>If additional space is required for this response separate page(s) may be attached to Form N: Bidder Product Profile Extended Descriptions referencing this Item number.</i></p>			

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9.4. Product Reference			
Year of Install		Product Value	
Client			
Client Contact		Contact Telephone	
Description of product solution			
<p><i>If additional space is required for this response separate page(s) may be attached to Form N: Bidder Product Profile Extended Descriptions referencing this Item number.</i></p>			
9.5. Product Reference			
Year of Install		Product Value	
Client			
Client Contact		Contact Telephone	
Description of product solution			
<p><i>If additional space is required for this response separate page(s) may be attached to Form N: Bidder Product Profile Extended Descriptions referencing this Item number.</i></p>			
9.6. Product Reference			
Year of Install		Product Value	
Client			
Client Contact		Contact Telephone	
Description of product solution			
<p><i>If additional space is required for this response separate page(s) may be attached to Form N: Bidder Product Profile Extended Descriptions referencing this Item number.</i></p>			

